



BRIGHTSTAR VALUE ADD

Collaborative partnership with management and ownership

Unique Senior Partner network drives sourcing and operational initiatives

Extensive breadth and depth of industry experience

Knowledge and functional skills across strategy, marketing, operations, M&A and finance.

INDUSTRY FOCUS

Well-established with resilient end-market demand

Fragmented with opportunities for consolidation

High barriers to entry

Primary sectors include:

- Business Services
- Industrial Services
- Consumer

BUSINESS ATTRIBUTES

Family / Entrepreneur owned

Strong and experienced management team

Competitively differentiated business model

Compelling value proposition

Leading and defensible market share

FIRM OVERVIEW

Brightstar Capital Partners (“Brightstar”) is a private equity firm focused on investing in closely held, middle-market companies

- We’re driven to build great businesses and do it with great partners; management teams, ownership and advisors.
- Seek partnership opportunities with exceptional management teams where we are uniquely positioned to drive value creation
- Employ an operationally intensive approach to investing that leverages our extensive experience and relationship network

Led by a strong senior team of experienced operators and investors with diverse backgrounds

- Numerous members of the team have worked together for over 10 years at a predecessor firm
- Significant operating experience; understanding of the perspectives and complexities of family businesses

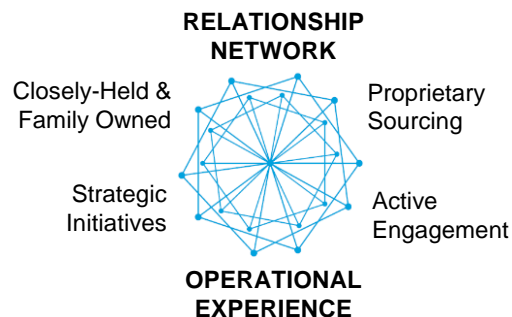
Brightstar makes concentrated and value-added investments where we create a lasting impact on performance

- Invest \$50 to \$250 million in each portfolio company
- Support organic growth and follow-on investments

INVESTMENT CRITERIA

	BUSINESS BUILDING	GROWTH EQUITY	MATURE BUYOUT
DESCRIPTION	Proven business model that is readily scalable with a capital infusion	Experiencing top-line growth and expanding profit margins	Demonstrated track record of stable free cash flow generation
Revenue	\$50 million– \$1 billion		

STRATEGY





INVESTMENTS OVERVIEW

BRIGHTSTAR TEAM

Partners & Managing Directors

Andrew Weinberg
Renee Noto
Matthew Allard
Paul Ferguson

Senior Partners

Todd Brock
Roger Bulloch
Raul Deju
Gary Hokkanen

Ken Kilroy

Tom Meredith

Joe Stanislaw

Vice Presidents & Associates

Ronak Amin
Ross Kilroy
Lindsey Tannenbaum
Peter Smith
Diana Hong
Kevin Hsu
Jason Nong
Larry Schmidlapp

CONTACT

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CURRENT INVESTMENTS



Global Resale, founded by reverse logistics veteran Jeff Zeigler and headquartered in Austin, Texas is a leading, global provider of aftermarket services and reverse logistics. The company sources, refurbishes and resells IT and mobile assets through retail and wholesale channels worldwide.



Texas Water Supply (TWS) privately owns and operates nearly 40 water wells with a combined annual production capacity of more than 32,000 acre-feet of potable water. TWS supplies water to the growing needs of the central Texas Hill Country region.

SELECT HISTORICAL EXPERIENCE (PRE-BRIGHTSTAR)



Brightstar Corp. is the world's largest specialized wireless distributor and a leading provider of diversified services focused on enhancing the performance and profitability of the key participants in the wireless device value chain. Andrew Weinberg served as COO and CSO. Tom Meredith served as Vice Chairman. Both Andrew Weinberg and Tom Meredith served on the Board of Directors.



EnergySolutions, Inc. is a provider of specialized, technology-based nuclear services to government and commercial customers. The Company offers a broad range of nuclear services that includes engineering, in-plant support services, decontamination, decommissioning, and disposal. Raul Deju served as President and COO. Andrew Weinberg served on the Board of Directors.



Intermodal is a container fleet management and leasing company focused on optimizing the lifecycle of a container from maritime to on-land solutions. Andrew Weinberg and Gary Hokkanen both served on the Board of Directors.



PSC is a leading provider of industrial cleaning, hazardous waste management and reverse logistics services in the United States. Andrew Weinberg and Todd Brock both served on the Board of Directors. Raul Deju was an investor and acted as advisor to PSC.